Quarterly Economic Newsletter



Northern Region

FIRST QUARTER 1999

January, February, March

Unemployment rate: Utah 3.3 U.S. 4.3

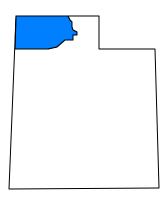
Box Elder County Economic Highlights

Employment growth: -3.7 % Unemployment rate: 4.1 %

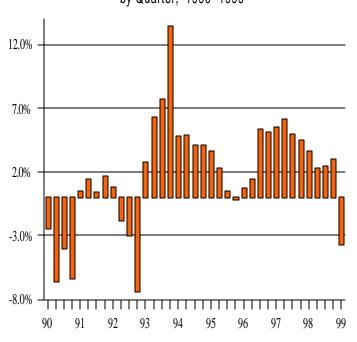
Box Elder's nonagricultural employment suffered a decline of nearly 700 jobs from first quarter 1998 to first quarter 1999, a 3.7 percent decrease. Economic growth slumped due to a slowdown in manufacturing brought on by recessions overseas, which reduced demand for manufactured goods. However, unemployment in Box Elder County declined from 4.7 percent reported in first quarter 1997 to 4.1 percent in first quarter 1998.

Manufacturing Tumbles

Manufacturing jobs tumbled due to reduced demand for products overseas coupled with increased competition from low-priced imports. These factors combined to reduce manufacturing employment by 1,045 year-over jobs. The losses were heavily concentrated in durable goods manufacturing of motor vehicle parts and accessories. It was not all doom and gloom for durable goods though, as space vehicle propulsion, wood household furniture, and fabricated structural metal reported an improved employment picture, but their gains were insufficient to offset losses in auto parts production. Nondurable goods manufacturing in Box Elder County reported an increase in jobs.



Change in Non Farm Employment in Box Elder County by Quarter, 1990 -1999



BOX ELDER County Empl oyment Growth trend

The dominance of manufacturing employment in Box Elder County proves to be a boon and a burden. It is a major boon to the county's economy since it employs more persons than any other industry division in the county; moreover, it pays a higher-than-average wage. It can be burdensome when markets forces contract. resulting in depressed demand that produces production slowdowns and job losses. Since manufacturing comprises nearly 50-percent of total nonfarm jobs in Box Elder (compared to thirteen percent statewide), what happens in manufacturing, to a large extent, determines what happens to the county's economy. For example, Box Elder County's, nonagricultural employment, excluding manufacturing, increased 4.1 percent in the first quarter of 1999 compared to first quarter of 1998. However, when manufacturing employment is included, nonfarm employment reported a significant decline. As Box Elder's economy continues to diversify, the impact of downturns in manufacturing will be mitigated.

How Did Other Industries Do?

Transportation, Communications, and Public Utilities also reported fewer year-over jobs losing 75 positions. Most of the decline was in freight and cargo transportation arrangements. Conversely, local truck transportation reported a slight increase in employment.

Trade employment fell a slight 0.1 percent. Wholesale trade reported declines in construction materials and fruits and vegetables. Retail trade reported scant improvement with hardware stores and gas stations expanding while department and grocery stores and eating and drinking places fell. **Government** led the charge among those industries that posted an increase in employment by adding 201 positions year-over to first quarter data. Local government accounted for the growth with increased jobs in education and school transportation.

Construction added 117 jobs, most for residential contractors, heavy construction of water, sewer, and pipelines. The **Services** division added 86 jobs, a 4.8 percent increase. Gains were most pronounced for help supply services businesses and building maintenance firms. Day care services also experienced growth. These gains were largely offset by decreased employment in health care and amusement services.

Fire, Insurance, and Real Estate employment rose by 38 positions. Employment increased for insurance agents, life insurance and title insurance. **Mining** year-over employment was unchanged.

Agriculture: Slow Start

"Covered agriculture" jobs in Box Elder County decreased from 240 in first quarter 1998 to 222 in first quarter 1999. Employment fell primarily for field crops and grains. It should be noted that "covered agricultural" employment is not included in total nonagricultural employment discussed above. Moreover, many jobs in agriculture are not subject to unemployment insurance reporting requirements. As a result, they are not discussed in this report.

Construction Drops

Box el der County Economic Highl ights The valuation of permit authorized construction fell from \$9.6 million in first quarter of 1998 to \$8.2 million in first quarter 1999, a decrease of 14.8 percent. Residential construction activity was sluggish as valuation decreased 17.3 percent. Fewer housing units were authorized during first quarter 1999 resulting in new dwelling units falling 31.6 percent, from 98 to 67 units. Nonresidential construction activity bucked the trend as its valuations expanded from \$1.3 million to \$1.7 million. New industrial, retail, office, and public buildings accounted for the increase. Construction valuations declined 48.2 percent for additions, alterations and repairs as repairs to residential and nonresidential buildings fell.

Sales Stumble Too

Box Elder County's gross taxable retail sales during the first quarter of 1999 decreased 0.9 percent to \$86.2 million. Decreased transactions for construction (-61.6 percent), manufacturing (-17.1 percent) and communications (-42.1 percent) offset gains in retail, wholesale, and services sales. Retail sales rose 5.0 percent, lead by motor vehicle dealers and eating and drinking establishments. Building and garden and furniture stores reported declines in sales. Wholesale trade sales jumped 26.6 percent, with healthy growth reported for both durable and nondurable goods. Services transactions increased 41.2 percent; business services and automotive repair services accounted for most of the growth.

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ECONOMIC EVENTS IN BOX ELDER COUNTY

Box el der County Economic Highl ights Cordant Technologies announced a new contract with NASA for \$1.7 billion. The contract calls for the company to provide NASA with 73 space shuttle reusable solid rocket motors. The contract took effect in the fall of 1999 and will continue throughout fall 2004. Post-flight reviews of the motors will be preformed throughout 2005.

Bear River City passed a \$2,500 impact fee for new single-family residential sewer connection. The fee is to cover the cost associated with expanding the waste water system.

The Box Elder County Commission approved the rezoning of 40 acres near Beaver Dam for a 27-lot subdivision. High Country Estates will begin development once the developer responds to concerns over water, sewer and road services.

The proposed Bear River Resort at Perry Pointe received permission to begin grading after the development presented to the Perry City Council commitments from future tenants: including a motel, convenience store, two fast food businesses and a restaurant. Perry City is considering what infrastructure needs to be put in place prior to construction beginning.

Brigham City residents approved a \$3.9 million bond to build a new fire and ambulance station.

The Shoshoni Tribe is seeking \$7 million in federal dollars to purchase 6,400 acres along the Utah-Idaho border. The additional land will help them to re-establish their historic homeland and allow the tribe to provide housing and employment for tribal members. They would like to open a truck stop and hotel and use the hot springs in developments.

SELECTED BOX ELDER COUNTY LABOR MARKET AND ECONOMIC INDICATORS

	Time Period	1999(p)	1998	Percent Change
CIVILIAN LABOR FORCE /1	JAN-MAR	18,778	18,433	1.9
Employed		18,016	17,569	2.5
Unemployed		762	864	-11.8
Percent of Labor Force		4.1	4.7	
TOTAL NONAGRICULTURAL JOBS /2	JAN-MAR	17,788	18,472	-3.7
Mining		26	26	0.0
Contract Construction		972	855	13.7
Manufacturing		8,534	9,581	-10.9
Durable Goods		8,332	9,413	-11.5
Nondurable Goods		202	168	20.2
Transportation, Communications, and Public U	Itilities	427	502	-14.9
Trade		3,314	3,318	-0.1
Wholesale		404	<i>4</i> 28	-5.6
Retail		2,910	2,890	0.7
Finance, Insurance, and Real Estate		353	315	12.1
Services		1,865	1,779	4.8
Government		2,297	2,096	9.6
Federal		215	223	-3.6
State		189	188	0.5
Local		1,893	1,685	12.3
COVERED AGRICULTURAL JOBS /3	JAN-MAR	222	240	-7.5
BUILDING CONSTRUCTION (\$000)	JAN-MAR	8,193.0	9,614.7	-14.8
New Dwelling Units		67	98	-31.6
New Residential (\$000)		5,828.7	7,049.6	-17.3
New Nonresidential (\$000)		1,729.8	1,339.9	29.1
Additions, Alterations, and Repairs (\$000)		634.5	1,225.2	-48.2
Residential (\$000)		282.0	704.7	-60.0
Nonresidential (\$000)		352.5	520.5	-32.3
GROSS TAXABLE SALES 4/				
Gross Taxable Retail Sales, Services,				
and Purchases (\$000)	JAN-MAR	86,219.0	86,993.9	-0.9
NEW CAR AND TRUCK REGISTRATIONS	JAN-MAR	264	199	32.7
Cars		101	77	31.2
Trucks		163	122	33.6

^{1/} Numbers are seasonally adjusted.

p= Preliminary.

Sources: Civilian Labor Force, Total Nonagricultural Jobs, Covered Agricultural Jobs:

Utah Department of Workforce Services, Workforce Information.

Gross Taxable Sales, New Car and Truck Sales: Economic and Statistical Unit, Utah State Tax Commission.

 $\label{thm:building Construction: Bureau of Economic and Business \ Research, \ University \ of \ Utah.$

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^{2/} Detail may not add to total due to rounding.

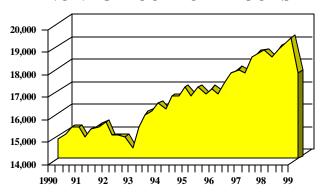
^{3/} Not included in total nonagricultural employment.

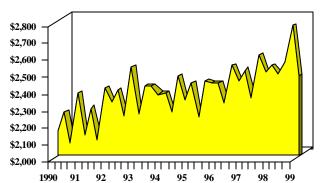
^{4/} Includes gross taxable retail sales, services, and purchases, by place of transaction, except car and truck sales which are classified by owner's county of residence rather than by county of purchase.

BOX ELDER COUNTY HISTORICAL TRENDS

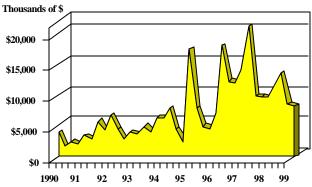
NONAGRICULTURAL JOBS

AVERAGE MONTHLY WAGE

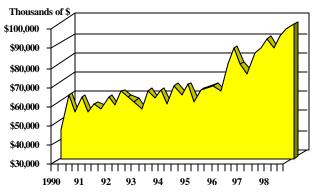




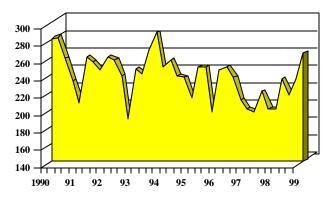
CONSTRUCTION ACTIVITY



GROSS TAXABLE SALES



NEW CAR & TRUCK REGISTRATIONS



ECONOMIC INDICATORS QUARTERLY TOTALS BOX ELDER COUNTY

CIVILIAN LABOR FORCE

NONAGRICULTURAL JOBS

	1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER		1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER
1990	16,140	16,107	16,135	15,923	1990	14,821	15,091	15,370	15,361
1991	15,948	16,003	16,035	16,154	1991	14,899	15,296	15,425	15,628
1992	15,963	15,710	15,789	15,248	1992	15,016	15,017	14,967	14,483
1993	16,534	16,762	17,254	17,547	1993	15,431	15,956	16,113	16,444
1994	17,452	17,662	17,835	17,966	1994	16,173	16,741	16,769	17,121
1995	17,698	17,533	17,087	17,202	1995	16,751	17,122	16,850	17,097
1996	17,377	17,301	17,593	17,743	1996	16,876	17,360	17,752	17,963
1997	17,850	18,239	18,311	18,346	1997	17,806	18,444	18,636	18,780
1998	18,433	18,512	18,808	18,784	1998	18,472	18,874	19,089	19,339
1999	18,778				1999	17,788			

AVERAGE MONTHLY WAGE

CONSTRUCTION ACTIVITY (\$000)

	1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER		1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER
1990	\$2,140	\$2,254	\$2,074	\$2,366	1990	\$3.978.7	\$1.683.3	\$2,396.1	\$2,009.6
1991	2,120	2,282	2,089	2,397	1991	3,306.1	2,707.9	5,720.4	4,206.3
1992	2,318	2,388	2,238	2,523	1992	6,646.0	4,517.7	2,709.1	4,014.6
1993	2,246	2,406	2,412	2,364	1993	3,628.9	4,875.5	4,043.7	6,348.0
1994	2,365	2,259	2,474	2,326	1994	6,301.8	7,905.6	4,549.6	2,381.5
1995	2,431	2,225	2,439	2,433	1995	17,321.7	7,883.3	4,881.1	4,616.2
1996	2,433	2,310	2,535	2,438	1996	7,177.7	18,023.1	12,239.7	11,966.3
1997	2,505	2,341	2,593	2,488	1997	14,071.6	20,975.1	9,848.6	9,670.0
1998	2,529	2,479	2,553	2,766	1998	9,614.7	11,520.3	13,512.6	8,366.6
1999	2,470				1999	8,193.0			

GROSS TAXABLE SALES (\$000)

NEW CAR & TRUCK SALES

	1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER		1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER
1990	\$44,919.8	\$62,528.6	\$54,002.3	\$62,015.8	1990	281	283	257	231
1991	54,248.7	58,542.2	55,918.4	61,928.9	1991	205	259	254	244
1992	57,495.1	64,493.9	61,626.7	59,534.2	1992	259	256	237	187
1993	55,877.7	64,958.2	61,086.6	65,410.2	1993	246	239	268	288
1994	58,023.5	67,675.5	63,108.0	68,001.0	1994	247	255	237	236
1995	59,547.5	65,665.6	66,099.0	67,520.3	1995	211	248	248	196
1996	64,693.9	79,205.2	87,065.5	78,917.7	1996	244	247	235	210
1997	74,034.4	84,348.3	86,619.1	91,658.6	1997	199	195	219	199
1998	86,993.9	92,990.7	96,917.8	99,232.4	1998	199	234	216	233
1999	86,219.0	•		•	1999	264			

First Quarter 1999

BOX ELDER COUNTY NONAGRICULTURAL EMPLOYMENT AND WAGES BY COMMUNITY FOURTH QUARTER 1998

	Total				Trans., Comm.,		Fin., Ins.,		
County/City	Non-Farm	Mining	Const.	Mfg.	Pub. Util.	Trade	R.E.	Services	Gov.
BOX ELDER COUNTY									
Average # of firms	916	b	152	48	68	225	67	225	131
% Change 1997-98	2.5		10.1	4.3	1.5	2.7	6.3	-1.7	-0.8
•	2.5 19,302	na b	1,138		586	3,4 50	345	1,913	2,390
Average employment % Change 1997-98	3.0		28.6	9,480 -0.9	15.1	3,430 4.5	12.0	1.1	2,390 4.9
•	2,766	na b	2,522	3,693	2,780	1, 534	2,084	1,508	2,076
Average Monthly wages (\$)	•		12.7	•	•	•		•	•
% Change 1997-98	11.2	na		15.7	-5.5	9.3	10.3 2.160.0	0.8	2.0
Total wages (\$000's)	160,192.7	b	-	105,115.2	4,884.0	15,880.0		8,654.1	14,887.2
% Change 1997-98	14.5	na	50.7	14.8	8.7	14.2	23.8	1.9	7.0
Bear River/Corinne Area 1/									
Average # of firms	26	0	4	b	3	5	0	7	7
% Change 1997-98	3.8	na	0.0	na	0.0	0.0	na	16.7	0.0
Average employment	275	0	68	b	9	92	0	52	54
% Change 1997-98	11.2	na	23.6	na	28.6	9.5	na	13.0	12.5
Average Monthly wages (\$)	1,412	0	2,031	b	856	1,210	0	1,037	1,432
% Change 1997-98	1.4	na	-4.9	na	-37.4	2.9	na	3.6	-4.9
Total wages (\$000's)	1,165.2	0.0	414.3	b	23.1	334.0	0.0	161.8	232.0
% Change 1997-98	12.8	na	17.6	na	-19.5	12.7	na	17.2	7.0
Garland Area 2/									
Average # of firms	47	0	13	b	5	10	b	7	10
% Change 1997-98	23.7	na	62.5	na	66.7	0.0	na	-22.2	42.9
Average employment	273	0	51	b	14	69	b	64	56
% Change 1997-98	67.5	na	292.3	na	27.3	32.7	na	106.5	16.7
Average Monthly wages (\$)	1,374	0	1,694	b	1,562	700	b	1,651	1,625
% Change 1997-98	5.4	na	37.4	na	21.3	-22.7	na	24.8	3.2
Total wages (\$000's)	1,125.2	0.0	259.2	b	65.6	145.0	b	317.0	273.0
% Change 1997-98	76.5	na	438.9	na	54.4	2.5	na	157.7	20.4
70 Ghange 1007 00	70.0	Πα	100.0	Πα	01.1	2.0	na	107.7	20.4
Brigham City, Mantua									
Average # of firms	426	b	61	17	28	92	42	126	60
% Change 1997-98	-6.2	na	-6.2	-10.5	0.0	-8.0	-8.7	-6.7	-1.6
Average employment	8,785	b	600	3,133	373	1,659	271	1,230	1,519
% Change 1997-98	-0.1	na	23.2	-7.8	21.5	0.8	11.5	-3.2	5.9
Average Monthly wages (\$)	2,439	b	3,018	3,173	3,058	1,863	2,218	1,575	1,915
% Change 1997-98	113.5	na	20.8	12.8	2.2	12.2	13.2	3.3	1.8
Total wages (\$000's)	64,285.0	b	5,432.0	29,819.3	3,421.4	9,270.0	1,803.0	5,813.0	8,726.3
% Change 1997-98	113.3	na	48.9	3.9	24.2	13.1	26.2	-0.1	7.7
Collinston, Deweyville, Honeyville									
Average # of firms	19	0	5	b	3	4	0	b	4
% Change 1997-98	0.0	na	25.0	na	0.0	0.0	na	na	-20.0
Average employment	178	0	17	b	4	76	0	b	42
% Change 1997-98	10.6	na	13.0	na	-55.6	-6.2	na	na	55.6
Average Monthly wages (\$)	1,397	0	1,635	b	2,425	1,725	0	b	930
% Change 1997-98	-5.1	na	-8.1	na	-13.0	17.4	na	na	-32.1
Total wages (\$000's)	745.9	0.0	83.4	b	29.1	393.2	0.0	b	117.2
% Change 1997-98	_ 4.9	na	4.1	na	-61.4	10.2	na	na	5.7
70 Orlango 1007 00		ıια	7.1	iia	01.4	10.2	iia	iia	5.7

^{1/} Bear River/Corinne Area includes: Bear River, Corinne, Harper, Thatcher.

Source: Utah Department of Workforce Services.

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^{2/} Garland Area includes: Belmont, Fielding, Garland, Howell, Riverside, Beaver Dam.

b = Not shown to avoid disclosure of individual firm data.

na = Not available.

BOX ELDER COUNTY NONAGRICULTURAL EMPLOYMENT AND WAGES BY COMMUNITY FOURTH QUARTER 1998

	Total				Trans.,		Fin.,		
County/City	Non-Farm	Mining	Const.	Mfg.	Comm., Pub. Util.	Trade	Ins., R.E.	Services	Gov.
Box Elder County-West 1/									
Average # of firms	12	0	b	0	b	4	0	0	6
% Change 1997-98	0.0	na	na	na	na	0.0	na	na	0.0
Average employment	100	0	b	0	b	60	0	0	36
% Change 1997-98	-16.7	na	na	na	na	-6.3	na	na	2.9
Average Monthly wages (\$)	1,075	0	b	0	b	944	0	0	1,133
% Change 1997-98	-7.1	na	na	na	na	16.5	na	na	5.9
Total wages (\$000's)	322.6	0.0	b	0.0	b	170.0	0.0	0.0	122.4
% Change 1997-98	-22.6	na	na	na	na	9.2	na	na	8.9
Perry, Willard									
Average # of firms	57	0	16	3	3	17	0	7	11
% Change 1997-98	-5.0	na	-11.1	50.0	0.0	-10.5	na	-12.5	10.0
Average employment	621	0	101	6	13	375	0	45	81
% Change 1997-98	9.1	na	4.1	20.0	-13.3	10.3	na	2.3	19.1
Average Monthly wages (\$)	1,407	0	2,043	1,756	1,436	1,300	0	437	1,618
% Change 1997-98	4.4	na	15.5	30.4	-4.1	0.5	na	13.3	0.5
Total wages (\$000's)	2,621.1	0.0	619.1	31.6	56.0	1,462.3	0.0	59.0	393.1
% Change 1997-98	13.9	na	20.2	56.4	-16.9	10.9	na	15.9	19.7
Plymouth, Portage									
Average # of firms	13	0	3	b	0	5	b	0	b
% Change 1997-98	-18.8	na	50.0	na	na	-16.7	na	na	na
Average employment	483	0	47	b	0	73	b	0	b
% Change 1997-98	9.8	na	4600.0	na	na	2.8	na	na	na
Average Monthly wages (\$)	5,019	0	4,447	b	0	1,471	b	0	b
% Change 1997-98	6.7	na	270.6	na	na	-6.1	na	na	na
Total wages (\$000's)	7,273.2	0.0	627.0	b	0.0	322.1	b	0.0	b
% Change 1997-98	17.1	na	17316.7	na	na	-3.5	na	na	na
Promontory									
Average # of firms	5	0	b	b	0	0	b	0	b
% Change 1997-98	-16.7	na	na	na	na	na	na	na	na
Average employment	4,460	0	b	b	0	0	b	0	b
% Change 1997-98	-0.2	na	na	na	na	na	na	na	na
Average Monthly wages (\$)	4,270	0	b	b	0	0	b	0	b
% Change 1997-98	19.6	na	na	na	na	na	na	na	na
Total wages (\$000's)	57,132.3	b	b	b	0.0	0.0	b	0.0	b
% Change 1997-98	19.4	na	na	na	na	na	na	na	na
Tremonton		_							
Average # of firms	206	0	24	14	15	64	15	49	25
% Change 1997-98	-6.8	na	-7.7	-17.6		-3.0	7.1	-10.9	4.2
Average employment	3,573	0	194	1,450		955	59	364	430
% Change 1997-98	5.3	na	16.2	9.7	-5.5	2.5	0.0	-0.8	2.6
Average Monthly wages (\$)	2,009	0	1,648	2,529		1,229	1,763	1,640	2,306
% Change 1997-98	8.8	na	4.0	13.0	-22.9	14.8	5.2	5.5	3.3
Total wages (\$000's)	21,530.4	0.0	959.2	11,001.0	967.3	3,523.2	310.3	1,792.2	2,977.2
% Change 1997-98	14.5	na	21.1	24.0	-27.1	17.7	4.6	4.8	6.1

^{1/} Box Elder County-West includes: Curlew, Snowville, Grouse Creek, Lakeside, Lucin, Park Valley.

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b = Not shown to avoid disclosure of individual firm data.

na = Not available.

Source: Utah Department of Workforce Services.

BOX ELDER COUNTY FIRST QUARTER 1999 SELECTED CONSTRUCTION ACTIVITY

MAJOR NONRESIDENTIAL	Type	Buildings	<u>Units</u>
MAJOR NONKESIDENITAL	Hotels and Motels	0	
	Amusement/Recreation	0	
	Religious Building	0	
	Industrial/Warehouse	1	
	Service Station/Repair Garage	0	
	Hospital/Institutional	0	
	Office/Bank/Professional	2	
	Public Utility (Private)	0	
	School and Educational	0	
	Retail Stores/Restaurants	1	
	Public Buildings and Projects	1	
MAJOR RESIDENTIAL			
Box Elder County	Single-Family	50	
·	Manufactured Homes	7	
	Twin Home/Duplexes	1	2
	Condominiums	2	8
	Apartments	0	0
Location	Type	Buildings	<u>Units</u>
<u>Location</u> Brigham City	Type Single-Family	Buildings 6	<u>Units</u>
		_	<u>Units</u> 2
	Single-Family	_	
Brigham City	Single-Family Two-Family Dwelling Units Apartment Units	6	2
	Single-Family Two-Family Dwelling Units Apartment Units Single-Family	_	2 8
Brigham City	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units	6	2 8
Brigham City	Single-Family Two-Family Dwelling Units Apartment Units Single-Family	6	2 8
Brigham City	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units	6	2 8
Brigham City Perry	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units	7	2 8
Brigham City Perry	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units Single-Family	7	2 8 0 0
Brigham City Perry	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units	7	2 8 0 0
Brigham City Perry Tremonton	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units	6 7 8	2 8 0 0
Brigham City Perry Tremonton	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units Single-Family Single-Family	6 7 8	2 8 0 0 0
Perry Tremonton Willard	Single-Family Two-Family Dwelling Units Apartment Units	6 7 8	2 8 0 0 0
Brigham City Perry Tremonton	Single-Family Two-Family Dwelling Units Apartment Units Single-Family Two-Family Dwelling Units Apartment Units	6 7 8	2 8 0 0 0
Perry Tremonton Willard	Single-Family Two-Family Dwelling Units Apartment Units	6 7 8	2 8 0 0 0

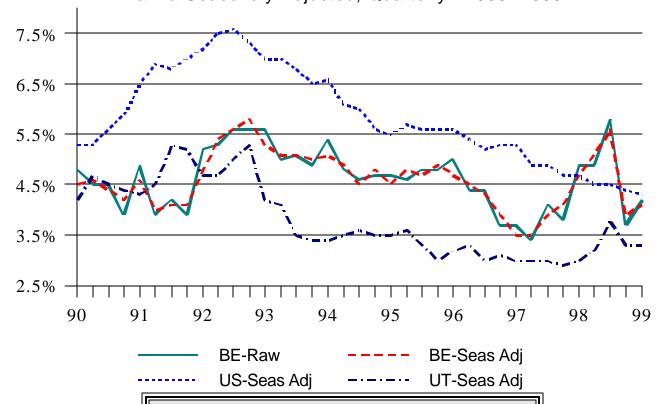
Source: Bureau of Economic and Business Research, University of Utah.

BOX ELDER COUNTY GROSS TAXABLE RETAIL SALES FIRST QUARTER 1997, 1998, 1999

	TAXABLE OUTLETS			G	ROSS SALES	PERCENT CHANGE		
-	1997.1	1998.1	1999.1	1997.1	1998.1	1999.1	97-98	98-99
Standard Industrial Classification (SIC Code)								
Agriculure, Forestry & Fishing (111 - 973)	11	10	8	\$114,662	\$42,051	\$48,929	-63.3	16.4
Mining (1011 - 1499)	*	*	*	*	*	*	#VALUE!	#VALUE!
Construction (1521 - 1799)	25	38	43	832,333	2,601,713	998,430	212.6	-61.6
Manufacturing (2011 - 3999)	59	91	99	14,571,858	16,814,311	13,944,325	15.4	-17.1
Transportation (4011 - 4789)	5	9	9	678,583	678,094	753,799	-0.1	11.2
Communications (4812 - 4899)	36	44	56	2,509,150	6,161,585	3,564,517	145.6	-42.1
Electric & Gas (4911 - 4971)	*	4	5	*	6,169,831	6,255,786	#VALUE!	1.4
Wholesale - Durable Goods (5012 - 5099)	50	181	213	2,394,666	3,695,601	4,408,621	54.3	19.3
Wholesale - Nondurable Goods (5111 - 5199)	32	86	92	781,554	1,078,329	1,634,865	38.0	51.6
TOTAL WHOLESALE TRADE	82	267	305	3,176,220	4,773,930	6,043,486	50.3	26.6
Retail - Building and Garden Stores (5211 - 5271)	20	23	16	1,768,122	1,620,903	1,450,989	-8.3	-10.5
Retail - General Merchandise Stores (5311 - 5399)	6	10	9	3,368,647	3,692,832	4,013,164	9.6	8.7
Retail - Food Stores (5411 - 5499)	40	47	50	11,898,206	12,346,270	12,420,241	3.8	0.6
Retail - Motor Vehicle Dealers (5511 - 5599)	61	55	53	12,125,574	11,629,837	13,380,138	-4.1	15.1
Retail - Apparel & Accessory Stores (5611 - 5699)	8	21	21	208,091	216,679	213,984	4.1	-1.2
Retail - Furniture Stores (5712 - 5736)	33	55	48	1,295,358	1,765,123	1,346,584	36.3	-23.7
Retail - Eating & Drinking (5812 - 5826)	58	58	58	4,880,291	5,321,595	5,895,206	9.0	10.8
Retail - Miscellaneous (5912 - 5999)	147	215	213	2,965,470	3,300,482	3,173,225	11.3	-3.9
TOTAL RETAIL TRADE SALES	373	484	468	38,509,759	39,893,721	41,893,531	3.6	5.0
Finance, Insurance, Real Estate (6011 - 6799)	16	38	40	431,774	1,238,362	1,085,878	186.8	-12.3
Services - Hotels & Lodging (7011 - 7041)	8	8	10	365,722	423,196	430,287	15.7	1.7
Services - Personal (7211 - 7299)	29	30	31	464,135	384,184	413,718	-17.2	7.7
Services - Business (7311 - 7389)	47	137	148	422,779	2,081,010	2,474,119	392.2	18.9
Services - Auto & Misc. Repair (7513 - 7699)	87	105	109	2,136,272	2,230,079	3,907,122	4.4	75.2
Services - Amusement & Recreation (7812 - 7999)	15	18	17	545,056	538,994	703,864	-1.1	30.6
Services - Health (8011 - 8099)	17	23	25	412,342	399,077	443,239	-3.2	11.1
Services - Education, Legal, Social (8111 - 8999)	19	35	32	173,270	306,669	614,428	77.0	100.4
TOTAL SERVICE SECTOR SALES	222	356	372	4,519,576	6,363,209	8,986,777	40.8	41.2
Public Administration (9111 - 9721)	4	2	1	1,287,256	12,221	17,347	-99.1	41.9
Private Motor Vehicle Sales	17	17	17	1,929,738	2,000,091	2,060,875	3.6	3.0
Occasional Retail Sales	2	1	2	9,036	9,638	141,057	6.7	1363.6
Nondisclosable or Nonclassifiable	6	3	6	5,464,446	235,141	424,276	-95.7	80.4
TOTAL SALES FOR THE QUARTER	858	1,364	1,431	\$74,034,391	\$86,993,898	\$86,219,013	17.5	-0.9

Source: Utah State Tax Commission. * data not available or not applicable.

Comparative Unemployment Rates, Box Elder Co, Utah and U.S. Raw & Seasonaly Adjusted, Quarterly - 1990 -1999



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Note: Information for economic events is obtained from daily and weekly, local and statewide newspapers and weekly trade publications.

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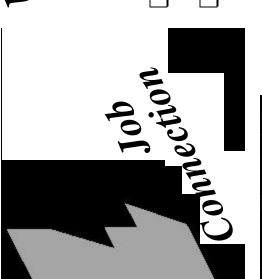
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